

18 APR -9 PM 11:22  
NASSAU COUNTY CLERK

# CONTRACT APPROVAL FORM

(Contract Management Use only)  
**CONTRACT TRACKING NO.**  
**CM2532**

## CONTRACTOR INFORMATION

Name: Ricoh USA, Inc./CopyFax  
Address: 8475 Western Way, Suite 110 Jacksonville, FL 32256  
City State Zip

Contractor's Administrator Name: Richard Durant Title: \_\_\_\_\_  
Tel#: (904) 296-1600 Fax: (904) 296-7111 Email: richard.durant@copyfax.com

## CONTRACT INFORMATION

Contract Name: Lease/Maintenance and Supply Agreement Contract Value: \$3,783.96

Brief Description: Lease agreement for a Ricoh MP3555SP AD Copier for 36 months @ \$105.11; base annual cost of \$250.00; Excess prints at \$.0079 per prints. Utilizing the U.S. Communities Contract 4400003732

Contract Dates : From: 4-1-18 to: 3-31-21 Status:  New  Renew  Amend#  WA/Task Order

How Procured:  Sole Source  Single Source  ITB  RFP  RFQ  Coop.  Other \_\_\_\_\_

### If Processing an Amendment:

Contract #: \_\_\_\_\_ Increase Amount of Existing Contract: \_\_\_\_\_  
New Contract Dates: \_\_\_\_\_ to \_\_\_\_\_ TOTAL OR AMENDMENT AMOUNT: \_\_\_\_\_

### APPROVALS PURSUANT TO NASSAU COUNTY PURCHASING POLICY, SECTION 6

- |    |  |                               |   |
|----|--|-------------------------------|---|
| 1. | <u>[Signature]</u><br>Department Head Signature                  | <u>MARCH 13, 2018</u><br>Date | Submitting Department                                       |
| 2. | <u>[Signature]</u><br>Contract Management                        | <u>3/15/18</u><br>Date        | <u>49172713-544000 CJ170-lease</u><br>Funding Source/Acct # |
| 3. | <u>[Signature]</u><br>Office of Management & Budget              | <u>3/19/18</u><br>Date        | <u>49172713-546020 CJ170-maint.</u><br>MS<br><u>3/14/18</u> |
| 4. | <u>[Signature]</u><br>County Attorney (approved as to form only) | <u>3/20/18</u><br>Date        |   |

Comments: \_\_\_\_\_

### COUNTY MANAGER - FINAL SIGNATURE APPROVAL

[Signature] 4-5-18  
Shanea D. Jones Date

### RETURN ORIGINAL(S) TO CONTRACT MANAGEMENT FOR DISTRIBUTION AS FOLLOWS:

- Original: Clerk's Services; Contractor (original or certified copy)
- Copy: Department
- Office of Management & Budget
- Contract Management
- Clerk Finance



FEBRUARY 12, 2018

**PROPOSAL  
FOR  
NASSAU COUNTY COURTHOUSE**

RICOH MP3555SP AD COPIER	\$ 93.43
CABINET TYPE F	1.99
FAX OPTION M12	9.69

FEATURES: 35 PRINTS PER MINUTE  
SCAN-PRINT-COPY-FAX  
SORT-COLLATE


**36 MONTH LEASE AT \$105.11 PER MONTH**

**STARTS 4-1-2018 THROUGH 3-31-21**

**U S COMMUNITIES 4400003732**

**MAINTENANCE AND SUPPLY AGREEMENT**

TO INCLUDE ALL PARTS, LABOR, SERVICE CALLS AND  
SUPPLIES EXCEPT PAPER. BASE ANNUAL COST OF \$250.00  
INCLUDES 30,000 PRINTS. EXCESS PRINTS AT \$.0079 PER PRINTS.

**Jacksonville**   
8475 Western Way  
Suite 110  
Jacksonville, FL 32256  
Phone: 904.296.1600  
Fax: 904.296.7111

**Gainesville**   
605 NW 53rd Avenue  
Suite B  
Gainesville, FL 32609  
Phone: 352.336.1771  
Fax: 352.336.8151

**Daytona Beach**   
480 Fentress Blvd  
Suite L  
Daytona Beach, FL 32114  
Phone: 386.252.2292  
Fax: 386.252.0920



U.S. Communities #4400003732  
Hardware and Software- All Distribution  
7 of 326

12 18 24 30 36

Oracle Contract Number: 47-00000054  
Oracle Customer Name:

Item #	Description	980.00	326.00	26.45	18.34	14.30	12.03	10.03	9.11	8.25	7.82
416808	Punch Unit PU3050 NA	980.00	326.00	26.45	18.34	14.30	12.03	10.03	9.11	8.25	7.82
417687	Bridge Unit BU3070	205.00	136.00	11.03	7.65	5.95	5.02	4.18	3.80	3.44	3.28
<b>Print/Scan Interface Options</b>											
417596	IEEE 1284 Interface Board Type M19	125.00	53.00	4.30	2.98	2.32	1.96	1.63	1.48	1.34	1.27
417493	IEEE 802.11a/g/n Interface Unit Type M19	739.00	300.00	24.34	16.88	13.16	11.07	9.23	8.39	7.60	7.20
417875	PostScript Unit type M29	739.00	301.00	24.42	16.94	13.20	11.11	9.26	8.41	7.62	7.22
417508	File Format Converter Type M19	739.00	293.00	23.77	16.49	12.85	10.81	9.01	8.19	7.42	7.03
417428	OCR Unit	335.00	139.00	11.28	7.82	6.10	5.13	4.28	3.89	3.52	3.34
417111	Optional Counter Interface	81.00	34.00	2.78	1.91	1.49	1.25	1.05	0.95	0.86	0.82
418869	Key Counter Bracket Type M3	131.00	63.00	5.11	3.55	2.76	2.33	1.94	1.76	1.60	1.51
415814	Card Reader Bracket Type 3352	160.00	68.00	5.52	3.83	2.98	2.51	2.09	1.90	1.72	1.63
415820	Embedded HotSpot Type S	981.00	435.00	38.90	27.11	20.78	17.20	14.83	13.15	11.90	10.93
417857	XPS Direct Print Option Type M29	115.00	46.00	3.73	2.59	2.02	1.70	1.41	1.29	1.16	1.10
417557	USB Device Server Option Type M19	265.00	110.00	8.92	6.19	4.82	4.08	3.38	3.07	2.78	2.64
<b>Facsimile Accessories</b>											
417865	Fax Option Type M29	1,629.00	567.00	46.00	31.91	24.87	20.93	17.44	15.85	14.38	13.61
417860	Fax Connection Unit Type M29	295.00	122.00	9.90	6.86	5.35	4.50	3.75	3.41	3.09	2.93
417858	GS Interface Unit Type M29	849.00	382.00	29.37	20.37	15.88	13.36	11.14	10.12	9.17	8.69
MX417518RA	Fax Memory Unit Type M19 64MB	95.00	30.00	2.43	1.69	1.32	1.11	0.92	0.84	0.76	0.72
<b>Security &amp; Miscellaneous Accessories</b>											
417864	Smart Card Reader Built-In Type M29	109.00	47.00	3.81	2.64	2.06	1.73	1.45	1.31	1.19	1.13
416909	External Keyboard Bracket Type M3	110.00	45.00	3.65	2.53	1.97	1.66	1.38	1.25	1.14	1.08
100266FNG	External USB Keyboard(No bracket)	70.00	32.00	2.60	1.80	1.40	1.18	0.98	0.89	0.81	0.77
417566	Extended USB Board Type M19	375.00	375.00	30.42	21.10	16.45	13.84	11.54	10.48	9.80	9.00
005289MIU	SCR3310 SCM USB Smart Card Reader Op Temp 0° C to 50° C Qty 5-1	35.00	25.00	2.24	1.56	1.19	0.99	0.85	0.76	0.68	0.63
417863	NFC Card Reader Type M29	355.00	145.00	11.84	8.22	6.40	5.38	4.49	4.06	3.70	3.50
EQ-RETURN-SEG2PLUS	Lease Return	250.00	-	-	-	-	-	-	-	-	-
<hr/>											
417758	MP 4055SP	\$12,619.00	\$3,675.00	\$318.44	\$220.88	\$172.15	\$144.87	\$120.73	\$109.70	\$99.38	\$94.20
417768	MP 6055SP	\$15,168.00	\$4,418.00	\$378.71	\$262.87	\$204.74	\$172.30	\$143.59	\$130.47	\$118.19	\$112.03
417776	MP 6055SP	\$19,495.00	\$5,673.00	\$480.94	\$333.57	\$260.00	\$218.80	\$182.36	\$165.69	\$150.10	\$142.27
006428MIU	ESP XG-PCS-15D (120 Volt, 15 Amp)	348.00	138.00	11.20	7.77	6.05	5.09	4.24	3.85	3.49	3.31
PS-NW5C3	Network Print/Scan Connection (Seg. 3)	350.00	-	-	-	-	-	-	-	-	-
PS-NW5C4	Network Print/Scan Connection (Seg. 4)	425.00	-	-	-	-	-	-	-	-	-
100478FNG	Cabinet Type F	250.00	104.00	8.44	5.85	4.58	3.84	3.20	2.91	2.63	2.50
416545	Paper Feed Unit PB3150	760.00	303.00	24.58	17.05	13.29	11.19	9.32	8.47	7.67	7.27
418737	Gaster Table Type M3	270.00	118.00	9.57	6.64	5.18	4.36	3.63	3.30	2.99	2.83
417268	Paper Feed Unit PB3220	1,584.47	491.00	39.83	27.63	21.64	18.12	15.10	13.72	12.43	11.78
417270	Paper Feed LCIT PB3230	1,810.00	744.00	60.36	41.86	32.93	27.46	22.89	20.79	18.84	17.86
418548	LCIT RT3030 (1600 Sheets)	1,910.00	823.00	68.77	46.31	36.10	30.38	25.32	23.00	20.84	19.75
416550	Internal Shift Tray SH3070	450.00	185.00	16.01	10.41	8.11	6.83	5.69	5.17	4.68	4.44
417686	1 Bin Tray BN3110	535.00	243.00	19.71	13.67	10.68	8.97	7.47	6.79	6.15	5.83
416615	Internal Finisher SR3130	1,455.00	380.00	30.83	21.38	16.67	14.03	11.69	10.62	9.62	9.12
417483	Punch Unit PU3040 NA	983.00	402.00	32.51	22.62	17.63	14.84	12.37	11.24	10.18	9.65
417484	Finisher SR3210	1,765.00	708.00	57.44	39.84	31.05	26.13	21.78	19.79	17.93	16.99
416609	Booklet Finisher SR3220	3,695.00	1,501.00	121.78	84.48	65.93	55.40	48.17	41.95	38.01	36.02
417488	Punch Unit PU3050 NA	980.00	326.00	28.48	19.34	14.30	12.03	10.03	9.11	8.26	7.82
417467	Booklet Finisher SR3240	4,755.00	2,394.00	194.28	134.71	105.00	88.36	73.84	68.91	60.62	57.46
417467	Finisher SR3230	3,315.00	1,675.00	135.89	94.25	73.47	61.82	51.62	46.82	42.41	40.20
418812	Punch Unit PU3060 NA	983.00	332.00	26.94	18.68	14.66	12.25	10.21	9.28	8.41	7.97
417587	Bridge Unit BU3070	205.00	136.00	11.03	7.65	5.95	5.02	4.18	3.80	3.44	3.28
417838	Internal Multi-fold Unit FD3000	3,475.00	1,228.00	98.53	69.10	53.88	45.33	37.77	34.32	31.09	29.47
<b>Print/Scan Interface Options</b>											
417596	IEEE 1284 Interface Board Type M19	125.00	53.00	4.30	2.98	2.32	1.96	1.63	1.48	1.34	1.27
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005289MIU	SCR3310 SCM USB Smart Card Reader Op Temp 0° C to 50° C Qty 5-1	35.00	25.00	2.24	1.56	1.19	0.99	0.85	0.76	0.68	0.63

# Ricoh Contract

[Home](#) > [Ricoh](#) > [Ricoh Contract](#)

## Multifunction Devices/Managed Print Services

**Lead Agency:**  
Fairfax County, Virginia

**Contract Number:**  
4400003732

3 year, 5 month initial term, 2/11/2013 to 6/30/2016  
Option to renew for (3) additional (1) year periods  
**The contract is renewed for three (3) years, effective July 1, 2016 through June 30, 2019**



### Contract Updates

Amendment 7 added to Contract Amendments on August 15, 2017

### Postings

No. of suppliers who responded to RFP: 3

Posting Information:	Date Posted:
U.S. Communities: Current Solicitations	May 11, 2012 to June 19, 2012
Canadian MERX Public Tenders	May 11, 2012 to June 19, 2012
Onvia Demand Star	May 11, 2012 to June 19, 2012
Fairfax County	May 11, 2012 to June 19, 2012
Association of Oregon Counties	May 11, 2012 to June 19, 2012
State of Hawaii and Oregon	May 11, 2012 to June 19, 2012

### Contract Documents:

- Contract Number 4400003732
- Notice of Award
- Contract Amendments
- Master Lease Agreement
- Equipment Sale and Maintenance Agreement

### RFP Documents:

- RFP 2000000264
- Attachment A
- Attachment A 1
- Attachment B
- Attachment C
- 2000000264 Addenda
- RFP Posting Document

### Solutions

BY SUPPLIER ( [show all ->](#) )

BY CATEGORY

- Facilities
- Office & School
- Specialty
- Technology

### Main Menu

JUMP TO:

- [Solicitations](#)
- [About](#)
- [News & Events](#)
- [Resources](#)
- [Contact Us](#)
- [Shop](#)
- [Education Purchasing](#)
- [Government Purchasing](#)
- [Nonprofit](#)
- [Go Green Program](#)
- [Innovation Exchange](#)

## U.S. COMMUNITIES | NATIONAL COOPERATIVE PURCHASING PROGRAM

### Getting Started

- Program Overview
- How It Works
- FAQs

### Why Use U.S. Communities

- What Makes Us Different
- Webinars & Events
- Supplier Commitments

### Discounts on Brands

- Products & Suppliers
- Online Marketplace
- Solicitations

### Over 55,000 agencies trust U.S.

- Who Uses U.S. Communities?
- Cooperative Standards
- State Statutes



# County of Fairfax, Virginia

## AMENDMENT

Date: **MAY 18 2016**

### AMENDMENT NO. 5

CONTRACT TITLE: Multi-Function Devices and Related Services

CONTRACTOR

Ricoh USA, Inc.  
70 Valley Stream Parkway  
Malvern, PA 19355

SUPPLIER CODE

1000011520


CONTRACT NO.

4400003732

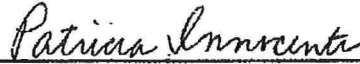
By mutual agreement, Contract 4400003732 is hereby renewed for three (3) years, effective July 1, 2016 through June 30, 2019.

All other terms and conditions remain the same.

Acceptance:

BY:   
(Signature)  
Tom Brown  
(Printed)

Vice President - Public Sector  
(Title)  
5-11-2016  
(Date)

  
Cathy A. Muse, CPPO  
for Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e  
DIT – Hilde Kjersgard/e  
DIT – Afsaneh Tibbs/e  
DIT – David Foechterle/e  
FCPS – Jean Welsh/e

Contractor  
Contract Specialist – T. Stewart  
ACS, Team 1 – J. Waysome-Tomlin  
FCPS – Kim Dickinson/e  
FCPS – Jim Wise/e

Department of Purchasing & Supply Management  
12000 Government Center Parkway, Suite 427  
Fairfax, VA 22035-0013

Website: [www.fairfaxcounty.gov/dpsm](http://www.fairfaxcounty.gov/dpsm)  
Phone (703) 324-3201, TTY: 1-800- 828-1140, Fax: (703) 324-3228



# County of Fairfax, Virginia

## NOTICE OF AWARD

Date: FEB 11 2013

**CONTRACT TITLE:** Multi-Function Devices and Related Services  
**RFX NUMBER:** RFP2000000264  
**CONTRACT NUMBER:** 4400003732  
**COMMODITY CODE:** 98559, 96661, 92031, 92037, 6044, 60072, 20880, 92045, 83885  
**CONTRACT PERIOD:** Date of award through June 30, 2016  
**RENEWALS:** Six (6) One-Year or Any Combination Thereof  
**SUPERSEDES:** 4400002543

**CONTRACTOR:** Ricoh Americas Corporation  
5 Dedrick Place  
West Caldwell, NJ 07006  
**VENDOR CODE:** 1000011520  
Contact: Stu Parker  
Telephone: 720-344-5566  
Fax: 973-882-2000  
E-mail: [Stuart.Parker@ricoh-usa.com](mailto:Stuart.Parker@ricoh-usa.com)

**TERMS:** Net 30 Days  
**FOB:** Destination  
**PRICES:** Reference Attached Pricing Schedule

**DPSM CONTACT:** Teena L Stewart, CPPB, Contract Specialist II  
Telephone: 703-324-3227  
Fax: 703-324-3228  
E-mail: [teena.stewart@fairfaxcounty.gov](mailto:teena.stewart@fairfaxcounty.gov)

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Department of Purchasing & Supply Management  
12000 Government Center Parkway, Suite 427  
Fairfax, VA 22035-0013  
Website: [www.fairfaxcounty.gov/dpsm](http://www.fairfaxcounty.gov/dpsm)  
Phone (703) 324-3201, TTY: 1-800- 828-1140, Fax: (703) 324-3228

281-11-20

Notice of Award  
440003732  
Page 2

**ORDERING INSTRUCTIONS:**

Any county department may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPSM and a purchase order will be executed.

*Teena L. Stewart*

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Teena L. Stewart, CPPB  
Contract Specialist II

**DISTRIBUTION:**

Dept. of Finance – Accounts Payable/e  
DIT – Afsaneh Tibbs/e  
DIT – David Foechterle/e  
DIT – Tom Rose/e  
FCPS – Kim Dickinson/e

Contract Specialist – T. Stewart  
ACS, Team 1 – J. Waysome-Tomlin  
DIT – Mike Daily/e  
FCPS OPS – Michelle Hollman/e  
FCPS – Jean Welsh/e